



**ADRIAN STEEL®**

*Cargo Management Solutions for Commercial Vehicles*

May 15, 2020

Dear Business Partners,

As a result of the OEMs' announcement to reopen their operations with a phased approach starting next week (week of 5.18.20), Adrian Steel Company will follow suit.

We will resume US fleet production at our headquarters next week (week of 5.18.20), followed by installation at our ship-thru facilities the following week (week of 5.25.20) in order to establish a responsible workflow.

As the OEMs stated in their announcements, the ramp up process will be gradual. It will take time to adjust to the updated health and safety expectations as well as any supply chain lead-time modifications.

Your point of contact will be in touch with you directly to review a plan for vehicles on ground at our installation facilities.

Employees able to do their jobs remotely will continue to do so until advised otherwise.

We appreciate your understanding and your partnership.

Sincerely,

Jeff Warnecke, Vice President of Sales  
Matt Carson, Supply Chain Manager