








Model Year 2020 Vehicle Updates






New Vehicles for Model Year 2020

 <p>Ford Explorer Hybrid Full Size SUV</p>	 <p>Ford Transit Crew Van Light Truck</p>	 <p>Toyota Corolla Hybrid Mid Size Sedan</p>	 <p>Hyundai Palisad Full Size SUV</p>	 <p>Cadillac CT5 Mid Size Luxury Sedan</p>	 <p>Cadillac XT6 Full Size Luxury SUV</p>	 <p>Lincoln Aviator Full Size SUV</p>
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Redesigned Models*

Freshened Models*

 <p>Ford Explorer</p>	 <p>Ford Escape</p>	 <p>Nissan Versa</p>
 <p>Toyota Highlander</p>	 <p>Nissan Sentra</p>	 <p>Toyota Corolla</p>

 <p>Nissan Rogue Sport</p>	 <p>Ford Super Duty+Chassis F250/350/450/600(new)</p>
 <p>Nissan Titan/XD</p>	 <p>Toyota Tacoma</p>
	 <p>Transit Cargo Van</p>

*A redesigned model is one which has been totally restyled, both inside and out, and usually includes an engine or transmission change that affects the performance and/or efficiency of the vehicle.

*A freshened model is one that has received minor changes to its styling; for example new tail lamps or seating material. Usually the powertrain remains unchanged.

2020 Discontinued Vehicles

Class	Vehicle	Possible Alternatives
Full Size Sedan	Ford Taurus Chevrolet Impala (Order banks close sometime between Aug-Oct 2019)	Toyota Avalon
Mid Size Sedan + Hybrid	Cadillac XTS Cadillac CTS Ford Fusion Sport Buick Lacrosse Chevrolet Malibu Hybrid	Cadillac CT4,CT5,CT6 Ford Fusion (Potentially discontinued 2021) Ford Fusion Hybrid/ Plug-in Hybrid Nissan Altima Toyota Camry/Hybrid Chevrolet Malibu
Compact Sedan + Hybrid	Chevrolet Cruze Chevrolet Volt VW Beetle Toyota Prius C Ford Fiesta	Nissan Versa Nissan Leaf Toyota Prius/Prime Toyota Yaris Toyota Corolla/Hybrid Chevrolet Sonic (Discontinued in Canada) Chevrolet Bolt Chevrolet Spark
Mid Size SUV + Hybrid	VW Touareg Nissan Rogue Hybrid	Ford Edge Ford Escape Nissan Rogue Chevrolet Equinox Toyota Rav 4/Hybrid
Compact SUV	Nissan Versa Note	Nissan Kicks (New to Fleet –2020) Toyota C-HR Ford Ecosport Chevrolet Trax Buick Encore
Full Size SUV	Ford Flex Lincoln MKT	Ford Explorer Nissan Pathfinder GMC Terrain Chevrolet Traverse

Advanced Safety Features†

Nissan

Safety	Versa	Altima	Rogue
Blind Spot Warning	N/A	*	*
Rear Cross Traffic Alert	N/A	*	*
Lane Keep Assist	*	*	*
High Beam Assist	*	*	*
Pedestrian Auto Braking	*	*	*
Rear Auto Braking	*	(SR,SV)	(SV,SL)
Rear Sonar	N/A	(SR,SV)	(SV,SL)
Forward Auto Emergency Braking	N/A	(SR,SV)	(SV,SL)
Intelligent Forward Collision Warning	N/A	(SR,SV)	(SV,SL)
Intelligent Driver Alertness	N/A	(SR,SV)	(SV,SL)
Package Cost	N/A	Highlighted-Altima S- \$792 Charge	Highlighted not available on S

General Motors

Driver Confidence 1	Malibu	Equinox	Terrain	Traverse
Lane Change Alert with Blind Zone Alert	A	(2FL,PRE)	A	(2FL)
Rear Cross Traffic Alert	A	(2FL,PRE)	A	(2FL)
Rear Park Assist	A	(2FL,PRE)	A	(1FL,2FL)
Package Cost	LS 1FL: \$496 –also requires PWR driver seat up-grade:\$364=\$860	N/A	SLE: \$632 SLT:\$587	Not available: L,LS Cross Traffic N/A-1FL 1LT ZL3 PKG=\$1,633
Driver Confidence 2				
Auto Emergency Braking	A	*	*	(1FL,2FL)
Following distance indicator	A	*	*	(1FL,2FL)
Forward Collision Alert	A	*	*	(1FL,2FL)
Front Pedestrian Braking	A	*	*	(1FL,2FL)
Intellibeam Headlamps	A	*	*	(1FL,2FL)
Lane Keep Assist w/Lane Departure Warning	A	*	*	(1FL,2FL)
Package Cost	LS 1FL: \$500-also requires PWR driver seat-\$364+ DC1 \$496=\$1,360.45 LT PKG = DRIVER CON.PKG 1+2:\$996			1LT: \$569 Standard: 1FL,2FL

Ford

Safety	Fusion/Hybrid/	Ecosport	Escape	Edge	Explorer	Ranger	F-150
Forward Collision Warning w/Brake Support & Ped. Detection	*	N/A	*	*	*	A	A
Forward Sensing System	*	N/A	*	*	*	A	N/A
Lane Keep System	*	N/A	*	*	*	A	A
Pre Collision w/AEB	*	N/A	*	*	*	A	A
Reverse Brake Assist	N/A	N/A	N/A	N/A	(ST,PLAT)	N/A	N/A
Reverse Sensing System	(SE,SEL)	(SE,SES)	(SEL)	*	*	A	A
Blind Spot with Cross Traffic	*	(SES)	*	*	*	A	A
Package Cost	Reverse Sensing S: \$277. Standard SE, SEL	Blind spot and cross: SE \$935	Reverse Sensing: S/ SE-\$230		Reverse Brake not available: base, limited, XLT	TBD	TBD

Toyota

Safety	Vehicles
Pre Collision W/ Pedestrian Detection	Safety Features Standard on all vehicles models and trims except for: Yaris, 86, Mirai
Lane Departure Alert W/Steering Assist	
Radar Cruise Control	
Auto High Beams	
Road Sign Assist	
Lane Tracing Assist	

†Packages and cost are subject to change

A=Available, *=Standard all trims unless noted, N/A= Not Available