

Acquisition

Acquiring new vehicles can be simple, intuitive and cost effective

Is it time to order new vehicles or equipment? Do you know when your assets should be replaced to increase resale values? Are your drivers in the right vehicle to do their job effectively? Lots of questions. We have answers. Element Fleet Management provides you with end-to-end ordering support from choosing the right vehicle through delivery.

We help you evaluate different manufacturers and models for cars, trucks (Class 1-8) and equipment to find the ones that best align with your overall fleet performance goals. Our consulting approach analyzes and identifies assets ready for replacement and remarketing. We examine resale trends, analyze new vehicle options, evaluate maintenance costs and factor in your specific fleet objectives to help you achieve the lowest cost of ownership while maintaining asset availability. We also suggest timing for your replacements to minimize depreciation costs and maximize resale price.

For more information,
contact your Element
account manager or visit
[elementfleet.com](https://www.elementfleet.com)



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ORDERING PLATFORM

Our ordering platform is simple and intuitive; providing flexibility and complete visibility into the vehicle ordering process

- One ordering platform for both U.S. and Canada
- Platform tailored to your ordering needs: direct-to-driver, direct-to-managers or location, or centralized to the fleet management team
- Ability to order cars, light/medium/heavy trucks and equipment
- Expansive vehicle views and equipment descriptions
- Your requirements and exceptions are translated into policy and parameters reflected in the platform
- Vehicle order status notifications can be automatically sent to keep you informed
- Direct feeds to and from several auto manufacturers ensure accurate, same day order submission and up-to-date data available to fleet managers and drivers

DRIVER EXPERIENCE

For fleets that are interested, we offer driver-level vehicle ordering via the web

- Simplified order process aligned with fleet policies
- Access to images, package and equipment descriptions and real-time information about available vehicles
- Online payment for additional options
- Order information and status provided from order to delivery

EXPERTISE

Knowledgeable fleet experts provide start-to-finish ordering support

- Our fleet experts help you achieve the lowest cost of ownership while maintaining asset availability
- Consultants determine the best time to replace vehicles to minimize depreciation and maximize resale price
- New vehicle consulting/truck engineering help build fleet profiles for all vehicle types including cars, trucks (Class 1-8) and equipment
- Upfitting profiles allow each asset to be managed individually enabling tracking of the asset through the supply chain
- Title/registration know-how and efficient coordination
- Our team builds relationships with dealers and suppliers allowing Element to leverage scale and volume to ensure a consistently superior ordering experience from order to delivery
- Element helps you navigate the current supply chain challenges by identifying the best way to plan for and meet your vehicle needs

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