

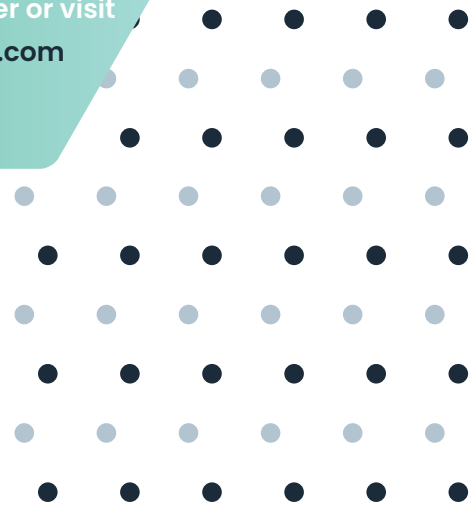
# Truck Acquisition

**Acquire the right truck assets easily and cost effectively**

Selecting the right truck is crucial to your success. Element Fleet Management can help you with that. We'll learn your business, how your trucks are used, and help you select and design the right vehicle to ensure maximum productivity and uptime, on-the-road safety, and compliance.

We coordinate production schedules, delivery locations and in-service processes. Our tracking program includes scheduling equipment orders, tracking production through all stages, reporting frequently on current vehicle status, projecting orders, and establishing commitment dates.

For more information,  
contact your Element  
account manager or visit  
[elementfleet.com](http://elementfleet.com)



## Truck Acquisition

### Ensuring the right truck for the job

#### EXPERTISE ENSURES THE RIGHT TRUCKS AT THE RIGHT PRICE

##### Specifications and engineering

- Specialists and technical engineers consult with you on your truck needs to ensure that you select the right truck for driver satisfaction, maintenance costs and safety.
- Conduct site visit to review proposed final equipment specifications at either the manufacturer's plant, your facility or via teleconference.
- Organize equipment pilot reviews with your staff for the first built unit, either on paper or at the manufacturing plant(s), to confirm actual build specifications.

##### Pricing

- Utilize proprietary database to ensure the best pricing, discounts and OEM marketing programs track costs, specifications, and residual values.

#### INDUSTRY EXPERTISE

##### Supplier relations

- Element uses its established relationships with all the major truck, trailer, and equipment OEMs, upfitters and modification centers to accommodate your fleet needs.

##### Market information

Since we order many trucks for our clients, we have developed deep market expertise in trends and buying cycles. Element will keep you informed about transport market trends, such as:

- Potential regulatory changes impacting equipment prices
- Historical remarketing trends for various OEMs, and new and used truck market conditions.

#### PRODUCTION & DELIVERY

##### Production and tracking

- Element coordinates production schedules, upfitting, chassis production locations and in-service processes.
- Our tracking program includes scheduling vehicle orders, tracking production through all stages, reporting weekly on current vehicle status, projecting orders, and establishing commitment dates.

##### Administration

- Element handles all the administrative burden of interacting with the OEMs and post production processes to get the vehicle road ready.

##### Invoice audits

- Element issues purchase orders to suppliers/OEMs for equipment purchases for you and reviews OEM and supplier invoices for accuracy.

For more information, contact your Element account manager or visit [elementfleet.com](https://www.elementfleet.com)

