



Strategic Consulting

CASE STUDY

Truck consultants' in-field study identifies cost saving opportunities

A customer was looking for third party expertise to improve their in-house garage operations. Element's truck consulting team visited several of the customer's in-house garage shops and observed the following:

- Too many inventory parts
- No tire policy existed
- Inconsistent use of maintenance software system
- Training provided to mechanics varied
- Lack of centralized purchasing programs
- No preventive maintenance checklist; too many errors
- Discrepancy in safety practices

Our Solution

Element's truck consultants presented the customer with several recommendations to reduce costs and gain efficiencies:

- Only keep repetitive parts on hand
- Routinely check tire pressure
- Consolidate vendors
- Enforce use of current software system
- Ensure consistent and required training for all mechanics
- Negotiate vendors at the corporate level and mandate use in the field
- Implement preventive maintenance checklists
- Incorporate monthly safety meetings tied to OSHA

Impact

The recommended actions are projected to save the customer \$477,000 in tires, parts, preventive maintenance, training, tools and safety changes. Projection is based on incorporating recommendations across the customer's 34 locations and 700 vehicles.



**\$477,000 in
projected cost
savings**

FLEET PROFILE

Industry

Oil & Gas

Type

Service/delivery

Asset type

Light and medium trucks

Tractors

Trailers

Services utilized

- Fuel
- Leasing
- Maintenance
- Title, Licensing & Registration

