



Acquisition

Acquiring new assets made easy and cost effective

Is it time to order new vehicles or equipment? Do you know when your assets should be replaced to increase resale values? Are your drivers in the right vehicle to do their job effectively? Lots of questions. We have answers. Element Fleet Management provides you with end-to-end ordering support from consultation through title/registration and will save you money in the process.

We help you evaluate models and manufacturers for all vehicle types including cars, trucks (Class 1-8) and equipment to find the ones that best align with your overall fleet performance goals. Our strategic consulting approach analyzes and identifies which assets should be selected and which are ready for replacement and remarketing. We examine resale trends, analyze new vehicle options, evaluate maintenance costs and factor in your specific fleet objectives to help you achieve the lowest cost of ownership while maintaining asset availability. We also time your replacements to minimize depreciation costs and maximize resale price.

For more information, contact your Element account manager or visit elementfleet.com





ACQUISITION

End-to-end ordering support from consultation through title/registration

Vehicle ordering

Vehicle ordering platform provides flexibility and complete visibility into the vehicle ordering process

- One ordering platform for both U.S. and Canada
- Web-based ordering system provides flexibility for direct-to-driver, fleet manager and manager level ordering
- Ability to order cars, light/medium/heavy trucks and equipment
- Direct feeds from several auto manufacturers ensure accurate, same day order submission and up-to-date data available to fleet managers and drivers
- Expansive vehicle views and equipment descriptions
- Systematically integrates your fleet's exceptions and needs, decreasing order processing time
- Vehicle order status notifications sent to fleet manager and drivers

Driver experience

For fleets that are interested, we offer driver-level vehicle ordering via the web

- Simplified order process aligned with fleet policies
- Access to images, package and equipment descriptions and real-time information about available vehicles
- Online payment for additional options
- Order information and status provided from order to delivery

Expertise

Knowledgeable fleet experts provide start-to-finish ordering support

- Strategic consultants conduct lifecycle cost analysis, asset needs analysis and replacement analysis to help you get the assets you need, when you need them and at the lowest cost
- Our fleet experts help you achieve the lowest cost of ownership while maintaining asset availability
- Consultants determine the best time to replace vehicles to minimize depreciation and maximize resale price
- New vehicle consulting/truck engineering help build fleet profiles for all vehicle types including cars, trucks (Class 1-8) and equipment
- Upfitting profiles allow each asset to be managed individually enabling tracking of the asset through the supply chain
- Title/registration management
- Network of Element managed suppliers that leverage scale and volume to create relationships that ensure the entire ordering experience is top notch from order to delivery

Concierge service

Executive fleet ordering program

- Concierge services focused on your executive fleet
- White glove, personalized service provided to each executive
- Comprehensive network of manufacturers and dealers to acquire the right vehicle at the right time
- Streamlined acquisition process to make it easy and stress-free for the executive